



## We increase our estimates after the recent guidance raise

*Gesco had increased its guidance for FY 2021 before the release of their Q2 2021 results. It was thus little surprising that the numbers for Q2 were good and that especially the order intake numbers signal further growth in the quarters ahead. We have increased our estimate for FY 2021ff and increase our target price, which is based on a DCF as well as a peer group model, from EUR 30 to EUR 33. We reiterate our Buy recommendation.*

### Q2 2021 results top the good first quarter

Revenue in Q2 2021 increased by 31% yoy to EUR 115.4m. While this implies a 31% yoy increase, this comparison is not very meaningful as Q2 2020 marked the quarter with the strongest lock down restrictions. A comparison with pre-COVID levels is also not very helpful given the significant change in the scope of the company. The best comparison to track the development is thus the sequential development, which should – despite some smaller seasonality issues - provide a meaningful comparison in the second quarter.

Compared to Q1 – which was in our view already a pretty solid quarter – revenue increased by 2.5%.

EBIT amounted to EUR 7.8m or 6.8% in Q2 2021. This marked an improvement of the EBIT margin of roughly 20bp compared to Q1 2021. While GESCO is not yet back to the 8% margin levels it achieved before the COVID pandemic, the margin is now almost back to these levels, especially considering that Q2 tends to be a lower margin quarter. Particularly strong was once more the order situation. Gesco booked an order intake of EUR 138m, which implies a book-to-bill ratio of 1.2x, clearly signalling further growth in the quarters to come.

EURm	2018	2019	2020	2021e	2022e
Revenues	580	440	397	472	514
EBITDA	68	44	33	55	63
EBIT	42	24	17	35	42
EPS	2.08	1.14	(1.53)	1.86	2.25
EPS adj	2.08	1.14	(1.53)	1.86	2.35
DPS	0.90	0.23	-	0.74	1.00
EV/EBITDA	5.4	7.9	7.8	6.0	5.3
EV/EBIT	8.8	14.3	15.1	9.4	7.9
P/E adj	10.5	16.5	-	13.9	11.0
P/B	1.00	0.87	0.92	1.19	1.12
ROE (%)	10.2	5.3	-	8.9	10.1
Div yield (%)	4.1	1.2	-	2.9	3.9
Net debt	121	127	49	37	37

Source: Pareto

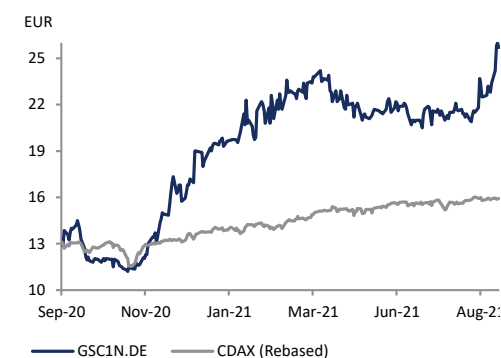
Target price (EUR)	33
Share price (EUR)	26

Forecast changes			
%	2021e	2022e	2023e
Revenues	4	6	6
EBITDA	4	3	2
EBIT adj	6	5	3
EPS reported	13	9	7
EPS adj	13	9	6

Source: Pareto

Ticker	GSC1N.DE, GSC1 GY
Sector	Industrials
Shares fully diluted (m)	10.8
Market cap (EURm)	278
Net debt (EURm)	37
Minority interests (EURm)	14
Enterprise value 21e (EURm)	330
Free float (%)	69

### Performance



Source: Factset

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## Strong FCF development in Q2 2021

Gesco managed to reach an op. FCF of EUR 24m in H1 2021. This was a strong achievement in our view as the company managed to reduce working capital – despite the strong increase in revenue. This was achieved by generating a significant amount of advanced payments on the new orders. While this might not be 100% sustainable as advanced payments, it is nonetheless good to see that the working capital ratio has started to come down.

## Acquisition of United MedTec burdens the deleveraging process

The acquisition of United MedTec as expected burdened the deleveraging process. Gesco paid EUR 27.8m for the acquisition while receiving in total EUR 3.5m from divestments. The net cash effect was thus around EUR 24m, which resulted in a stable development of net debt – despite the strong op. FCF. Net debt amounted to EUR 50.7m at the end of Q2 2021. Compared to an EBITDA of EUR 23.4m in H1 2021, with H2 being seasonally stronger and an expected positive contribution of United MedTec, this should translate into a Net debt / EBITDA ratio of less than 1x. The level of indebtedness thus remains low – despite the acquisition.

### Exhibit 1: Quarterly review

GESCO AG, EUR m	Q2 2021	Q2 2020	
Deviation table		reported*	YoY
Production Process Technology	23.4	9.6	nm
Resource Technology	73.1	50.5	45%
Healthcare and Infrastructure Technology	41.7	27.4	52%
<b>Group Incoming orders</b>	<b>138.2</b>	<b>87.5</b>	<b>58%</b>
Production Process Technology	12.4	11.2	10%
Resource Technology	67.1	49.7	35%
Healthcare and Infrastructure Technology	35.9	27.6	30%
<b>Group sales</b>	<b>115.4</b>	<b>88.1</b>	<b>31%</b>
Production Process Technology	0.0	-2.3	-99%
Resource Technology	7.1	1.6	nm
Healthcare and Infrastructure Technology	4.5	3.1	43%
<b>Group EBIT</b>	<b>7.8</b>	<b>-1.7</b>	<b>-562%</b>
Production Process Technology	-0.3%	-20.7%	2041 BP
Resource Technology	10.6%	3.1%	748 BP
Healthcare and Infrastructure Technology	12.5%	11.4%	109 BP
<b>Group EBIT-margin (%)</b>	<b>6.8%</b>	<b>-1.9%</b>	<b>-453%</b>
Production Process Technology	1.9x	0.9x	
Resource Technology	1.1x	1.0x	
Healthcare and Infrastructure Technology	1.2x	1.0x	
<b>Book to Bill ratio</b>	<b>1.2x</b>	<b>1.0x</b>	
<b>Net income after minorities</b>	<b>4.2</b>	<b>-3.6</b>	<b>-217%</b>
<b>EPS, EUR</b>	<b>0.39</b>	<b>-0.33</b>	<b>-217%</b>

Source: Gesco, Pareto Securities Research

\*restated for the divestment of several portfolio companies

## Divisional development

The Production Process Technology segment continues to be burdened by a weak order-intake during the COVID-19 pandemic as well as the ongoing structural changes in the automotive industry. Consequently, revenue in the segment recovered less dynamic than other segments and the segment's EBIT was just at break-even level. However, one should keep in mind that the segment tends to always have a seasonally stronger H2. Also, Book-to-bill ratio was at 1.9x, after 1.6x in Q1 2021. According to the company, this is driven by catch-up effects as well as some market share growth. Consequently, we should see a clear acceleration of growth in the second half of the year – which is likely to result also in significantly higher profitability levels.

The Resource Technology segment showed a strong performance in all relevant ratios. Revenue increased by 35% yoy to EUR 67.1m, while EBIT more than quadrupled to EUR 7.1m or 10.6% of revenue. On top, the book-to-bill ratio was above 1x (1.1x), signalling further growth. All of the segment's companies contributed to this positive development.

Health & Infrastructure Technology also showed a strong performance in Q2 as well. Revenue was up 30% to EUR 35.9m, while EBIT increased by 43% to EUR 4.5m or 12.5% of revenue. Order intake of EUR 41.7m implied a book-to-bill ratio of 1.2x.

## Guidance increased ahead of the Q2 report

Ahead of the Q2 2021 report, Gesco had lifted its guidance for the FY 2021. Revenue is now expected to be in a range of EUR 465m to EUR 485m (before: upper end of EUR 445m to EUR 465m), while net profit after minorities is expected in a range of EUR 20m to EUR 22m (before: upper end of EUR 16.5m to EUR 18.5m).

In our view there are several components to this guidance increase. First of all, the good development in Q2 and especially the strong order intake in the quarter have resulted in higher revenue expectations and as a result also in higher earnings expectations. Additionally, the positive effects from the NEXT LEVEL strategy and its excellence programs continue to yield good results on the bottom line. Finally, the acquisition of United MedTec should result in a revenue contribution of roughly EUR 10m in H2 2021– due to PPA amortization we would however not expect to see a substantial EBIT contribution in the short term.

Overall, the guidance increase is thus likely a realistic view on FY 2021. Consequently, we have increased our estimates for FY 2021ff.

## Exhibit 2: Estimate changes

	2021e			2022e			2023e		
	Old	New	Chg.	Old	New	Chg.	Old	New	Chg.
<b>Revenues</b>	454.2	<b>472</b>	<b>4.0%</b>	484.1	<b>514</b>	<b>6.1%</b>	512.0	<b>543</b>	<b>6.1%</b>
EBITDA	52.8	54.9	3.9%	60.8	62.7	3.0%	66.2	67.5	2.0%
<b>EBIT</b>	<b>33.0</b>	<b>35.1</b>	<b>6.3%</b>	<b>40.4</b>	<b>42.2</b>	<b>4.6%</b>	<b>45.1</b>	<b>46.5</b>	<b>3.0%</b>
EBIT margin	7.3%	7.4%	16 BP	8.3%	8.2%	-12 BP	8.8%	8.6%	-26 BP
EBT	30.9	33.8	9.3%	37.9	40.9	8.0%	42.6	45.2	6.0%
<b>Net result</b>	<b>17.8</b>	<b>20.1</b>	<b>12.9%</b>	<b>22.4</b>	<b>24.4</b>	<b>9.0%</b>	<b>25.2</b>	<b>26.9</b>	<b>6.9%</b>
Net margin	3.9%	4.3%		4.6%	4.8%		4.9%	5.0%	
<b>EPS</b>	<b>1.64</b>	<b>1.86</b>	<b>12.9%</b>	<b>2.07</b>	<b>2.25</b>	<b>9.0%</b>	<b>2.33</b>	<b>2.49</b>	<b>6.9%</b>

Source: Pareto Securities Research

## Valuation

We value Gesco based on a DCF model as well as a peer group of other German holding companies. Based on the average of the two models we derive a target price of EUR 33 per share, which implies an upside potential of >25%. We reiterate our buy recommendation.

## Exhibit 3: Peer group valuation

Company	EV/EBITDA 2021e	EV/EBITDA 2022e	EV/EBIT 2021e	EV/EBIT 2022e
INDUS Holding AG	7.1	5.9	12.0	9.3
MBB SE	n.m.	n.m.	n.m.	n.m.
Deutsche Beteiligungs AG	n.m.	8.1	n.m.	7.9
MAX Automation SE	11.3	6.6	n.m.	10.1
Mutares SE & Co. KGaA				
<b>Median</b>	<b>9.2</b>	<b>6.6</b>	<b>12.0</b>	<b>9.3</b>
<b>GESCO AG</b>	<b>4.8</b>	<b>4.2</b>	<b>7.4</b>	<b>6.2</b>
relative	51.7%	63.6%	61.9%	66.9%
<b>Fair value per share at peer median</b>	<b>42.1</b>	<b>33.8</b>	<b>35.5</b>	<b>33.0</b>
<b>Fair value / share (av.)</b>	<b>36</b>			

Source: Factset, Pareto Securities Research

All prices and estimates as of 30.8.21

## Exhibit 4: DCF valuation

EUR m	Phase I					Phase II					Phase III
	2021e	2022e	2023e	2024e	2025e	2026e	2027e	2028e	2029e	2030e	
<b>Revenues</b>	<b>472.4</b>	<b>513.7</b>	<b>543.4</b>	<b>571.7</b>	<b>601.5</b>	<b>629.7</b>	<b>655.8</b>	<b>679.4</b>	<b>700.3</b>	<b>718.1</b>	
growth rate	18.9%	8.8%	5.8%	5.2%	5.2%	4.7%	4.1%	3.6%	3.1%	2.5%	
<b>EBIT</b>	<b>35.1</b>	<b>42.2</b>	<b>46.5</b>	<b>49.8</b>	<b>52.5</b>	<b>53.4</b>	<b>54.0</b>	<b>54.3</b>	<b>54.2</b>	<b>53.9</b>	
EBIT margin	7.4%	8.2%	8.6%	8.7%	8.7%	8.5%	8.2%	8.0%	7.7%	7.5%	
<b>Tax</b>	<b>-11.9</b>	<b>-14.4</b>	<b>-15.8</b>	<b>-16.9</b>	<b>-17.8</b>	<b>-18.2</b>	<b>-18.4</b>	<b>-18.5</b>	<b>-18.4</b>	<b>-17.2</b>	
Tax rate	34%	34%	34%	34%	34%	34%	34%	34%	34%	32%	
<b>Depr. &amp; Amort. (ex IFRS16)</b>	<b>15.8</b>	<b>16.4</b>	<b>17.0</b>	<b>17.7</b>	<b>18.3</b>	<b>21.6</b>	<b>23.7</b>	<b>25.2</b>	<b>26.3</b>	<b>27.4</b>	
% of sales	3.4%	3.2%	3.1%	3.1%	3.0%	3.4%	3.6%	3.7%	3.8%	3.8%	
<b>Capex</b>	<b>-21.3</b>	<b>-23.1</b>	<b>-24.5</b>	<b>-25.7</b>	<b>-27.1</b>	<b>-26.8</b>	<b>-27.1</b>	<b>-27.6</b>	<b>-28.2</b>	<b>-28.7</b>	
% of sales	4.5%	4.5%	4.5%	4.5%	4.5%	4.3%	4.1%	4.1%	4.0%	4.0%	
<b>Change in WC &amp; P</b>	<b>-29.3</b>	<b>-15.5</b>	<b>-11.1</b>	<b>-10.6</b>	<b>-11.2</b>	<b>-10.6</b>	<b>-9.8</b>	<b>-8.9</b>	<b>-7.8</b>	<b>-6.7</b>	
% of sales	6.2%	3.0%	2.0%	1.9%	1.9%	1.7%	1.5%	1.3%	1.1%	0.9%	
<b>Free Cash Flow</b>	<b>-11.5</b>	<b>5.7</b>	<b>12.1</b>	<b>14.2</b>	<b>14.7</b>	<b>19.5</b>	<b>22.5</b>	<b>24.6</b>	<b>26.1</b>	<b>28.6</b>	<b>548.2</b>
growth rate	nm	nm	nm	17.2%	3.5%	32.5%	15.5%	9.1%	6.1%	9.6%	2.0%
<b>Present Value FCF</b>	<b>-11.2</b>	<b>5.2</b>	<b>10.3</b>	<b>11.2</b>	<b>10.8</b>	<b>13.4</b>	<b>14.4</b>	<b>14.7</b>	<b>14.5</b>	<b>14.8</b>	<b>283.5</b>

PV Phase I	26.3	Risk free rate	3.00%	Targ. equity ratio	70%
PV Phase II	71.7	Premium Equity	5.00%	Beta	1.2
PV Phase III	283.5	Premium Debt	2.00%	WACC	7.32%

Enterprise value	381.6	Sensitivity	Growth in phase III				
- Net Debt (Cash)	48.7		1.0%	1.5%	2.0%	2.5%	3.0%
- Pension Provisions	11.1	6.59%	29.1	31.8	35.2	39.3	44.6
- Minorities & Peripherals	12.1	6.95%	26.5	28.8	31.6	35.0	39.3
+ MV of financial assets	6.7	WACC 7.32%	24.2	26.2	28.6	31.4	35.0
- Paid-out dividends for last FY	0.0	7.69%	22.2	23.9	25.9	28.3	31.3
+/- Other EV items	0.0	8.05%	20.4	21.9	23.6	25.7	28.1
Equity value	309.6						
Number of shares	10.8						
Value per share (€)	29						

Source: Pareto Securities Research

<b>PROFIT &amp; LOSS (fiscal year) (EURm)</b>	<b>2015</b>	<b>2016</b>	<b>2017</b>	<b>2018</b>	<b>2019</b>	<b>2020</b>	<b>2021e</b>	<b>2022e</b>
<b>Revenues</b>	<b>494</b>	<b>482</b>	<b>547</b>	<b>580</b>	<b>440</b>	<b>397</b>	<b>472</b>	<b>514</b>
<b>EBITDA</b>	<b>53</b>	<b>50</b>	<b>57</b>	<b>68</b>	<b>44</b>	<b>33</b>	<b>55</b>	<b>63</b>
Depreciation & amortisation	(22)	(28)	(24)	(26)	(21)	(17)	(20)	(20)
<b>EBIT</b>	<b>31</b>	<b>22</b>	<b>34</b>	<b>42</b>	<b>24</b>	<b>17</b>	<b>35</b>	<b>42</b>
Net interest	(3)	(2)	(2)	(3)	(2)	(4)	(1)	(1)
Other financial items	-	-	-	-	-	-	-	-
<b>Profit before taxes</b>	<b>29</b>	<b>20</b>	<b>32</b>	<b>40</b>	<b>22</b>	<b>13</b>	<b>34</b>	<b>41</b>
Taxes	(10)	(10)	(13)	(14)	(8)	(6)	(11)	(14)
Minority interest	(3)	(2)	(2)	(3)	(1)	(1)	(2)	(3)
<b>Net profit</b>	<b>16</b>	<b>8</b>	<b>16</b>	<b>23</b>	<b>12</b>	<b>(17)</b>	<b>20</b>	<b>24</b>
EPS reported	1.62	0.79	1.49	2.08	1.14	(1.53)	1.86	2.25
<b>EPS adjusted</b>	<b>1.62</b>	<b>1.24</b>	<b>1.49</b>	<b>2.08</b>	<b>1.14</b>	<b>(1.53)</b>	<b>1.86</b>	<b>2.35</b>
DPS	0.67	0.35	0.60	0.90	0.23	-	0.74	1.00
<b>BALANCE SHEET (EURm)</b>	<b>2015</b>	<b>2016</b>	<b>2017</b>	<b>2018</b>	<b>2019</b>	<b>2020</b>	<b>2021e</b>	<b>2022e</b>
Tangible non current assets	134	141	147	158	172	105	106	108
Other non-current assets	29	48	42	52	49	52	52	53
Other current assets	214	220	233	286	254	185	229	249
Cash & equivalents	37	35	38	29	31	49	60	60
<b>Total assets</b>	<b>413</b>	<b>444</b>	<b>460</b>	<b>525</b>	<b>506</b>	<b>391</b>	<b>447</b>	<b>470</b>
Total equity	199	216	226	251	250	228	248	265
Interest-bearing non-current debt	117	122	119	150	158	98	98	98
Interest-bearing current debt	-	-	-	-	-	-	-	-
Other Debt	81	89	99	108	80	54	90	96
<b>Total liabilities &amp; equity</b>	<b>413</b>	<b>444</b>	<b>460</b>	<b>525</b>	<b>506</b>	<b>391</b>	<b>447</b>	<b>470</b>
<b>CASH FLOW (EURm)</b>	<b>2015</b>	<b>2016</b>	<b>2017</b>	<b>2018</b>	<b>2019</b>	<b>2020</b>	<b>2021e</b>	<b>2022e</b>
Cash earnings	31	43	51	28	26	11	64	49
Change in working capital	(4)	(1)	(13)	(15)	13	48	(29)	(16)
Cash flow from investments	(24)	(20)	(22)	(41)	(14)	(4)	(21)	(23)
Cash flow from financing	(3)	(1)	(7)	21	(3)	(64)	(0)	(8)
Net cash flow	1	(1)	3	(9)	2	18	11	0
<b>CAPITALIZATION &amp; VALUATION (EURm)</b>	<b>2015</b>	<b>2016</b>	<b>2017</b>	<b>2018</b>	<b>2019</b>	<b>2020</b>	<b>2021e</b>	<b>2022e</b>
<b>Share price (EUR end)</b>	<b>23.6</b>	<b>22.5</b>	<b>30.7</b>	<b>21.8</b>	<b>18.9</b>	<b>18.4</b>	<b>25.7</b>	<b>25.7</b>
Number of shares end period	10	10	11	11	11	11	11	11
Net interest bearing debt	81	87	80	121	127	49	37	37
<b>Enterprise value</b>	<b>335</b>	<b>329</b>	<b>429</b>	<b>372</b>	<b>346</b>	<b>260</b>	<b>330</b>	<b>332</b>
EV/Sales	0.7	0.7	0.8	0.6	0.8	0.7	0.7	0.6
<b>EV/EBITDA</b>	<b>6.3</b>	<b>6.6</b>	<b>7.5</b>	<b>5.4</b>	<b>7.9</b>	<b>7.8</b>	<b>6.0</b>	<b>5.3</b>
EV/EBIT	10.7	14.9	12.7	8.8	14.3	15.1	9.4	7.9
P/E reported	14.6	28.5	20.6	10.5	16.5	-	13.9	11.4
<b>P/E adjusted</b>	<b>14.6</b>	<b>18.1</b>	<b>20.6</b>	<b>10.5</b>	<b>16.5</b>	<b>-</b>	<b>13.9</b>	<b>11.0</b>
P/B	1.3	1.1	1.6	1.0	0.9	0.9	1.2	1.1
<b>FINANCIAL ANALYSIS &amp; CREDIT METRICS</b>	<b>2015</b>	<b>2016</b>	<b>2017</b>	<b>2018</b>	<b>2019</b>	<b>2020</b>	<b>2021e</b>	<b>2022e</b>
ROE adjusted (%)	8.4	6.0	7.3	9.5	4.9	-	8.4	9.9
Dividend yield (%)	2.8	1.6	2.0	4.1	1.2	-	2.9	3.9
EBITDA margin (%)	10.8	10.3	10.5	11.8	10.0	8.4	11.6	12.2
EBIT margin (%)	6.4	4.6	6.2	7.3	5.5	4.3	7.4	8.2
NIBD/EBITDA	1.51	1.76	1.40	1.76	2.89	1.46	0.68	0.59
EBITDA/Net interest	20.37	22.49	29.68	26.34	18.64	7.81	42.25	48.98



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	"Sell"	Pareto Securities Research expects this financial instrument's total return to be negative by more than 10% over the next 12 months

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## Appendix A

Disclosure requirements in accordance with Commission Delegated Regulation (EU) 2016/958 and the FINRA Rule 2241

The below list shows companies where Pareto Securities AS - together with affiliated companies and/or persons - owns a net long position of the shares exceeding 0,5 % of the total issued share capital in any company where a recommendation has been produced or distributed by Pareto Securities AS.

Companies	No. of shares	Holdings in %	Companies	No. of shares	Holdings in %
Bonheur	240,945	0.57%	Sparebank 1SR-Bank	1,850,014	0.72%
Pareto Bank	15,236,002	21.94%	SpareBank 1Østfold Akershus	12,15,116	9.81%
Selvaag Bolig	3,126,925	3.33%	SpareBank 1Østlandet	3,832,163	3.61%
SpareBank 1BV	1,771,308	2.81%	Sparebanken Møre	305,239	3.09%
Sparebank 1Nord-Norge	4,279,097	4.26%	Sparebanken Sør	433,744	2.77%
SpareBank 1Ringerike Hadel	100,000	0.64%	Sparebanken Vest	6,861,616	6.39%
Sparebank 1SMN	1,920,442	1.48%			

Pareto Securities AS may hold financial instruments in companies where a recommendation has been produced or distributed by Pareto Securities AS in connection with rendering investment services, including Market Making.

Please find below an overview of material interests in shares held by employees in Pareto Securities AS, in companies where a recommendation has been produced or distributed by Pareto Securities AS. "By material interest" means holdings exceeding a value of NOK 50 000.

Company	Analyst holdings*	Total holdings	Company	Analyst holdings*	Total holdings	Company	Analyst holdings*	Total holdings
AF Gruppen	0	1,825	Flex LNG	0	3,617	Okeanis Eco Tankers	0	2,000
Aker ASA	500	2,405	FREYR Battery	0	1,790	Orkla	0	20,983
Aker BP	0	23,651	Frontline	0	78,708	Panoro Energy	0	32,844
Aker Carbon Capture	0	20,621	Gjensidige Forsikring	0	7,728	Pareto Bank	0	1,265,656
Aker Horizons	0	50,848	Golden Ocean Group	0	1,433	Pexip Holding	0	63,283
Aker Offshore Wind	0	165,278	Grieg Seafood	0	8,127	Protector Forsikring	0	14,000
Aker Solutions	0	3,728	Hafnia Ltd.	0	10,000	Quantafuel	0	10,797
American Shipping Co.	0	13,300	Huddly	0	98,1523	REC Silicon	0	36,816
Aprila Bank ASA	0	22,675	Hunter Group ASA	0	308,500	SalMar	0	2,709
Archer	0	30,170	HydrogenPro	0	37,552	Salmon Evolution	0	100,000
ArcticZymes Technologies	0	684	Ice Fish Farm	0	2,000	Sandnes Sparebank	0	4,013
Atlantic Sapphire	0	13,712	ice Group ASA	0	200,000	Scatec	0	20,387
Austevoll Seafood	0	4,235	Icelandic Salmon AS	0	535	Selvaag Bolig	0	2,050
Avance Gas	0	3,362	Kalera	0	54,027	Sparebank 1Nord-Norge	0	3,350
B2Holding AS	0	20,075	Kitron	0	18,386	Sparebank 1SMN	0	12,740
BASF	270	270	Komplett Bank	0	110,500	Sparebank 1SR-Bank	0	8,590
Belships	0	14,095	Kongsberg Gruppen	0	36,023	SpareBank 1Østfold Akershus	0	1,252
Bonheur	0	32,075	KWS	75	75	SpareBank 1Østlandet	0	8,621
Borregaard ASA	0	650	Lerøy Seafood Group	0	40,478	Sparebanken Sør	0	16,435
Bouvet	0	2,940	Mercell	0	22,998	Sparebanken Vest	0	16,735
BRABank	0	31,499	Mowi	0	3,761	Sparebanken Øst	0	1,500
BW Energy	0	55,050	MPC Container Ships	0	41,311	Stolt-Nielsen	0	1,817
BW Offshore	0	16,076	NEXT Biometrics	0	410,962	Storebrand	0	25,698
Cloudberry Clean Energy	0	52,031	Nordic Semiconductor	0	4,484	Subsea 7	0	11,726
DNB	0	44,519	Noreco	0	790	Telenor	0	9,752
DNO	0	151,978	Norsk Hydro	0	91,519	Vow	0	8,681
Elkem	0	35,426	Norske Skog	0	98,225	Wallenius Wilhelmsen	0	60,570
Entra	0	9,977	NTS	0	2,272	XXL	0	16,923
Equinor	0	2,900	Ocean Yield	0	90,410	Yara	0	14,133
Europris	0	11,208	OHT	0	6,650	Zaptec	0	4,000
Fjordkraft Holding	0	14,379						

This overview is updated monthly (last updated 26.08.2021).

\*Analyst holdings refer to positions held by the Pareto Securities AS analyst covering the company.

## Appendix B

### Disclosure requirements in accordance with Article 6(1)(c)(iii) of Commission Delegated Regulation (EU) 2016/958

Overview over issuers of financial instruments where Pareto Securities AS have prepared or distributed investment recommendation, where Pareto Securities AS have been lead manager/co-lead manager or have rendered publicly known not immaterial investment banking services over the previous 12 months:

24SevenOffice Scandinavia	DigiPlex	Kistosplc.	Panoro Energy	WatercirclesForsikring
2GEnergy	DLT	KlavenessCombination CarriersASA	Pelagia Holding AS	West Coast Salmon
Avanzia Bank S.A.	Documaster AS	KLP	PetroNor E&P	Wheel.me
Africa Energy Corp Corp	EcoOnline	Komplett ASA	PetroTal	Xeneta AS
Aker ASA	ELOP	Komplett Bank	PHM Group	ZTL Payment Solution AS
Aker Clean Hydrogen	Endur ASA	Kraft Bank	Ping Petroleum UK Limited	Ørn Software
Aker Horizons	Energiean Israel Finance Ltd.	Lakers Holding AS	Pronofa AS	
Akershus Energi	Enviv AS (Bookis)	Lumarine AS	Proximar Seafood	
Akva Group	Fertiberia S.A.R.L.	Maha Energy	Pryme	
FREYR Battery	Flexistore AS	Malorama Holding AS	Quantafuel	
Arcane Crypto	Funkwerk AG	Mathesa Bostadsbolaget AB	REC Silicon	
Arctic Fish	Genel Energy	Meltwater	Saga Robotics	
Arendals Fossekompani	Gjensidige Forsikring	Mercell	Salmon Evolution	
Attensi	Golden Ocean Group	Mintira Group	Scorpio Bulkers	
Belships	Goliath Offshore	Modex AS	Seafire AB	
BioInvent	Halodi Robotics AS	MPC Container Ships	SFL Corporation Ltd	
Biomega Group AS	Heimdall Power	Mutarese SE & Co. KGaA	SGL TransGroup International A/S	
Bonheur	HKN Energy Ltd	Müller Medien GmbH (United Vertica)	Shamaran Petroleum	
Brooge Energy Limited	Hofseth BioCare	Navigator Holdings Ltd.	Siccar Point Energy	
Bulk Infrastructure Holding	House of Control	Navios	Skitude	
BWEnergy	Huddly	Next Biometrics Group	Smart Wires Inc.	
BWLPG	HydrogenPro	Nordic Halibut	Strandline Resources Limited	
Cavai AS	Ice Group Scandinavia Holdings AS	Noreco	Talos Energy Inc	
CentralNic Group PLC	Idavang A/S	Norlandia Health & Care Group AS	Tise AS	
Circa Group	Instabank ASA	Norse Atlantic	Trønderenergi AS	
Cloudberry Clean Energy	Kalera	Norske Skog	Vegfinans AS	
Crayo Nano AS	Kentech Global Plc	Norwegian Block Exchange	Viking ACQ 1 AS, SPAC	
Dampskibsselskabet NORDEN A/S	Keppel FELS Limited	OHT	Vow	

*This overview is updated monthly (this overview is for the period 31.07.2020 – 31.07.2021).*

## Appendix C

### Disclosure requirements in accordance with Article 6(3) of Commission Delegated Regulation (EU) 2016/958

#### Distribution of recommendations

Recommendation	% distribution
Buy	67%
Hold	31%
Sell	2%

#### Distribution of recommendations (transactions\*)

Recommendation	% distribution
Buy	93%
Hold	7%
Sell	0%

\* Companies under coverage with which Pareto Securities Group has on-going or completed public investment banking services in the previous 12 months.

This overview is updated monthly (last updated 20.08.2021).

## Appendix D

This section applies to research reports prepared by Pareto Securities AB.

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The Pareto Group has material holdings of other financial instruments than shares issued by the following companies included in Pareto Securities AB's research coverage universe: None

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Overview over issuers of financial instruments where Pareto Securities AB has prepared or distributed investment recommendation, where Pareto Securities AB has been lead manager or co-lead manager or has rendered publicly known not immaterial investment banking services over the previous twelve months:

24SevenOffice Scandinavia AB	Climeon AB	Isofol Medical AB	Surgical Science
Azelio	Egetis Therapeutics	Linkfire A/S	Swedencare AB
Bionvent	Implantica	LMK Group	Vicore Pharma
Biovica International	Green Landscaping Group AB	Media & Games Invest plc.	VNV Global
Cibus Nordic Real Estate AB	Hexicon	Re:NewCell	

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Cibus Nordic Real Estate	Media & Games Invest plc.	SciBase Holding	Tethys Oil
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Bonäsudden	Delarka	Logistri	Sydsvenska Hem

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*This overview is updated monthly (last updated 16.08.2021).*

## Appendix E

### Disclosure requirements in accordance with Article 6(1)(c)(i) of Commission Delegated Regulation (EU) 2016/958

#### Designated Sponsor

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Biotest *	Gigaset *	MLP *	Surteco Group *
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Daldrup & Söhne	Intershop Communications AG	OVH Holding AG	TAKKT AG
Demire	Leifheit	Procredit Holding *	Viscom *
Epigenomics AG*	Logwin *	PSI SOFTWARE AG *	
Gesco *	Manz AG *	PWO *	
Gerry Weber	MAX Automation SE	S&T AG *	

\* The designated sponsor services include a contractually agreed provision of research services.

## Appendix F

### Disclosure requirements in accordance with Article 6(1)(c)(iv) of Commission Delegated Regulation (EU) 2016/958

#### Sponsored Research

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Baywa	Enapter	Leifheit	OHB SE
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CLIQ Digital	Gerry Weber	Merkur Bank	Siegfried Holding AG
Daldrup & Söhne	Hypoport AG	Mynarc	

*This overview is updated monthly (last updated 16.08.2021).*